

SEAMEC/BSE&NSE/SMO/ INVESTORPRESENTATION /1202/2025

February 12, 2025

Corporate Relations Department	The Manager Listing Department
BSE Limited	National Stock Exchange of India Limited
Phirojee Jeejeebhoy Towers,	Exchange Plaza, Plot No. C/1, G Block,
Dalal Street,	Bandra-Kurla Complex, Bandra (East)
Mumbai – 400001	Mumbai - 400051
Scrip Code: 526807	Trading Symbol: SEAMECLTD

Sub: Investor Presentation of the Investor Meet of SEAMEC LIMITED ('the Company')

Ref:

- a. Regulation 30 (read with Schedule III -Part A) of Securities Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('Listing Regulations')
- b. ISIN: INE497B01018

Dear Sir / Madam,

Pursuant to our intimation letter SEAMEC/BSE&NSE/SMO/ INVESTOR /0802/2025 dated February 08, 2025, kindly note that the Board of Directors of the Company at its meeting held on Tuesday, February 11, 2025 have inter alia considered and approved Unaudited Standalone & Consolidated Financial Results for the quarter and nine months ended December 31, 2025.

Enclosed is the Investor Presentation in this regard.

The above is made available on the Company's website i.e. <u>https://www.seamec.in/</u>

This is for your information and record.

Yours Faithfully,

For SEAMEC LIMITED

Digitally signed by SACHIDANAN DA MOHANTY DA MOHANTY 13:26:58 +05'30'

S.N. Mohanty President - Corporate Affairs, Legal and Company Secretary





Safe Harbor Statement



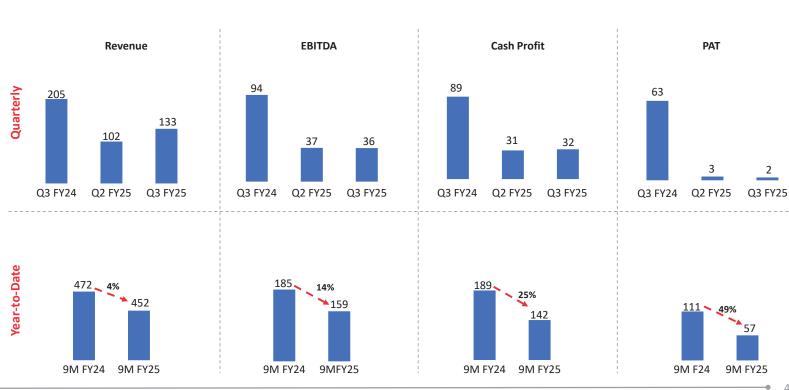


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Standalone Financial Highlights of Q3 and 9M FY25

SEAMEC LIMITED

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Standalone Financial Highlights of Q3 FY25



Rs. In crore

Particulars	Q3 FY25	Q3 FY24	Y-o-Y%	Q2 FY25	Q-o-Q%
Revenue	132.7	205.2	-35%	101.7	30%
Operating Expenses	96.4	111.2		65.2	
EBITDA	36.3	94.0	-61%	36.6	-1%
EBITDA Margin	27.4%	45.8%		35.9%	
Finance Cost	3.4	3.1		3.4	
Cash Profit	32.3	89.4	-64%	31.1	4%
Depreciation	30.1	26.3		28.1	
Profit Before Exceptional Items	2.9	64.6	-96%	5.1	-43%
Exceptional Profit/(Loss)*	0.0	0.0		0.0	
Profit After Exceptional Items	2.9	64.6	-96%	5.1	-43%
Tax Impact	0.6	1.5		2.0	
Profit After Tax	2.3	63.2	-96%	3.0	-26%

Revenue



YoY- Decline in Revenue is mainly attributable to reduction in deployment of Seamec Swordfish (81), Seamec II(47) and Seamec III(10) coupled with MTM Forex loss in other income.

QoQ – Increase in Revenue is mainly on account of higher deployment of vessels post Monsoon.

EBITDA

YoY- Mainly due to lower deployment days in Seamec Swordfish (81), Seamec II(47) and Seamec III(10) and decrease in Other Income.

QoQ – No Major change in EBITDA due to rise in operating expenses in line with the incremental revenue

Standalone Financial Highlights of 9M FY25



			Rs. In c
Particulars	9M FY25	9M FY24	Y-o-Y%
Revenue	452.2	472.4	-4%
Operating Expenses	293.2	287.8	
EBITDA	159.0	184.7	-14%
EBITDA Margin	35.2%	39.1%	
Finance Cost	10.4	7.5	
Cash Profit	142.5	188.7	-25%
Depreciation	85.7	78.1	
Profit Before Exceptional Items	62.9	99.1	-37%
Exceptional Profit/(Loss)	-	13.0	
Profit After Exceptional Items	62.9	112.1	-44%
Tax Impact	6.1	1.5	
Profit After Tax	56.7	110.7	-49%



Revenue

YoY- Revenue decline mostly due to decrease in charter revenue of Glorious Barge which was on a lumpsum contract during Q1 FY24.

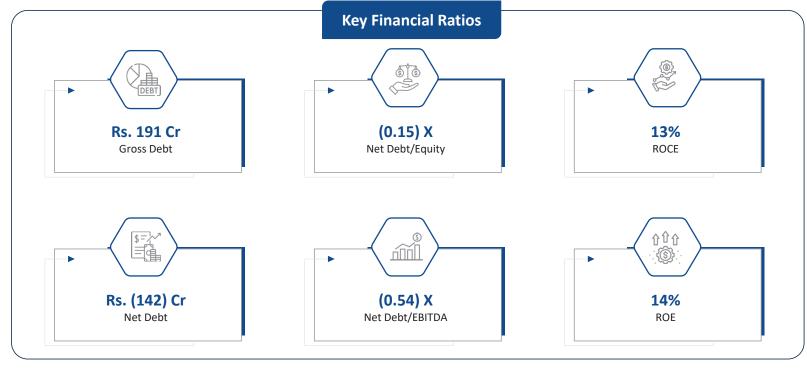
EBITDA

YoY- Mainly due to increase in Manpower Cost due to deployment of Seamec Swordfish on normal charter against Bareboat in 9MFY24 combined with cost of new vessel Seamec Diamond.

Standalone Financial Highlights of 9M FY25

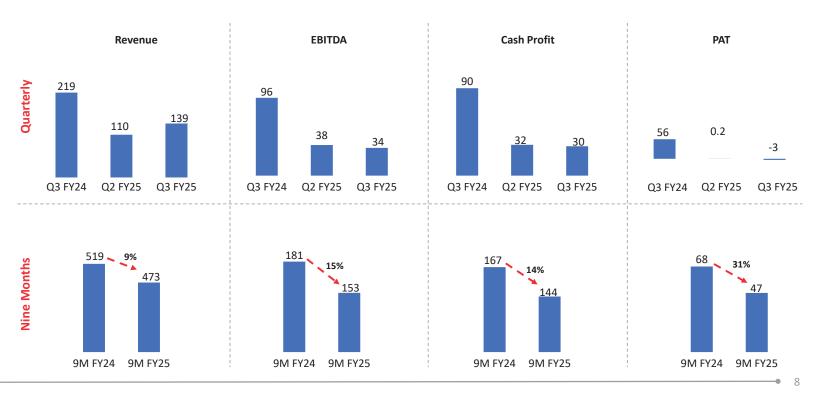


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Consolidated Financial Highlights of Q3 FY25



Rs. In crore

Particulars	Q3 FY25	Q3 FY24	Y-o-Y%	Q2 FY25	Q-0-Q%
Revenue	139.4	219.1	-36%	110.3	26%
Operating Expenses	105.1	122.7		724	
EBITDA	34.3	96.4	-64%	37.9	-9%
EBITDA Margin	24.6%	44.0%		34.4%	
Finance Cost	3.4	4.5		4.0	
Cash Profit	30.3	90.3	-66%	31.8	-5%
Depreciation	33.5	33.9		31.6	
Profit Before Exceptional Items	-2.6	58.1	-105%	2.3	-216%
Exceptional Profit/(Loss)*	0.0	-		0.0	
Profit After Exceptional Items	-2.6	58.1	-104%	2.3	-214%
Tax Impact	0.6	1.6		2.1	
Profit After Tax	-3.2	56.4	-106%	0.2	-

Revenue

YoY- Reduction in deployment days coupled with MTM loss Forex resulted in the decline in Revenue during the quarter.

QoQ – Higher Revenue due to incremental deployment of vessels after the monsoon period.



EBITDA

YoY- Lower deployment of vessels and reduction in other income impacted the quarterly EBITDA

QoQ – mainly due to MTM loss in Q3FY25 against MTM profit in Q2 FY25.

Consolidated Financial Highlights of 9M FY25



			Rs. In cr		
Particulars	9M FY25	9M FY24	Y-o-Y%		
Revenue	472.5	518.7	-9%		
Operating Expenses	319.7	338.0			
EBITDA	152.9	180.7	-15%		
EBITDA Margin	32.4%	34.8%			
Finance Cost	11.4	11.2			
Cash Profit	144.1	167.4	-14%		
Depreciation	97.2	99.5			
Profit Before Exceptional Items	44.3	70.0	-37%		
Exceptional Profit/(Loss)*	8.8	-			
Profit After Exceptional Items	53.1	70.0	-24%		
Tax Impact	6.2	2.1			
Profit After Tax	46.9	67.9	-31%		



Revenue

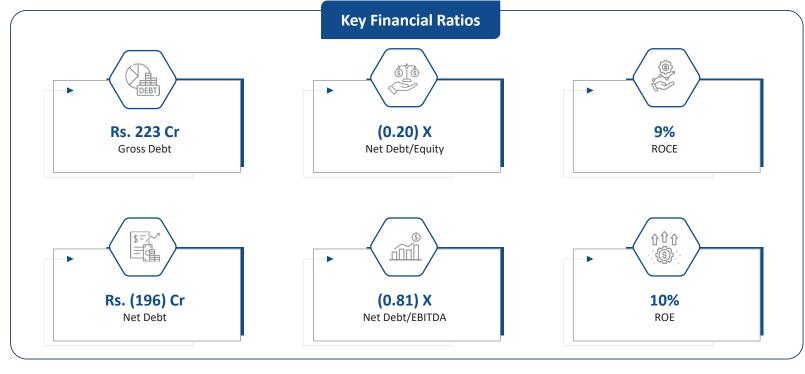
YoY- The decline in revenue was mainly attributable to deployment of Glorious Barge on day rate contract as against lumpsum contract in FY24.

EBITDA

YoY- Mainly on account of higher cost of Seamec Diamond and lower deployment of Seamec Swordfish.

Consolidated Financial Highlights of 9M FY25





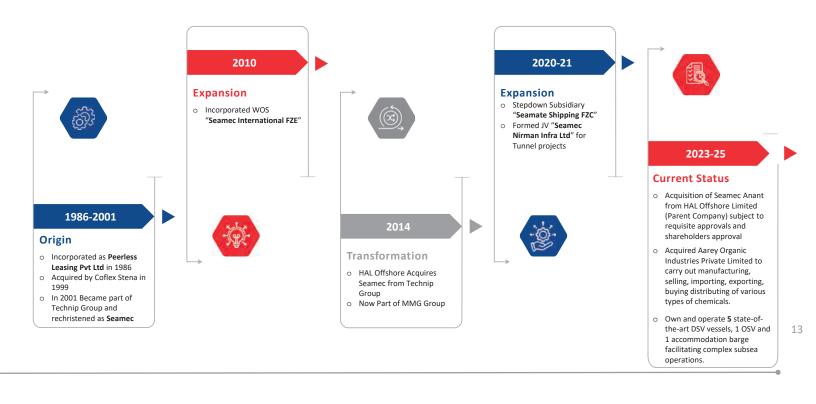
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Our Journey

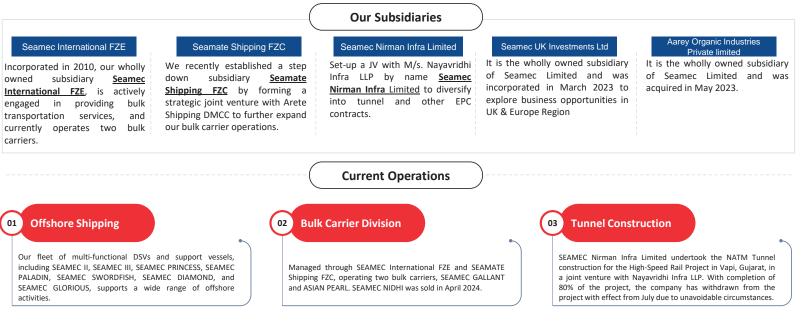




Company Overview

SEAMEC LIMITED

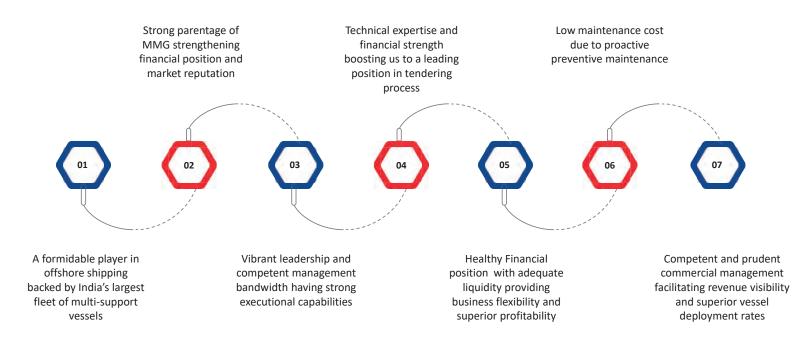
SEAMEC Limited is a leading provider of Diving Support Vessels (DSVs) and Offshore Support Vessels (OSVs) with a robust presence both in India and internationally. The company's fleet includes 5 DSVs, 1 OSV, and 1 Accommodation Barge, all equipped to meet diverse offshore needs. SEAMEC is committed to maintaining high standards, demonstrated by its ISM certification and ISO 31000:2018, ISO 45001:2018, ISO 9001:2015, and ISO 14001:2015 certifications.



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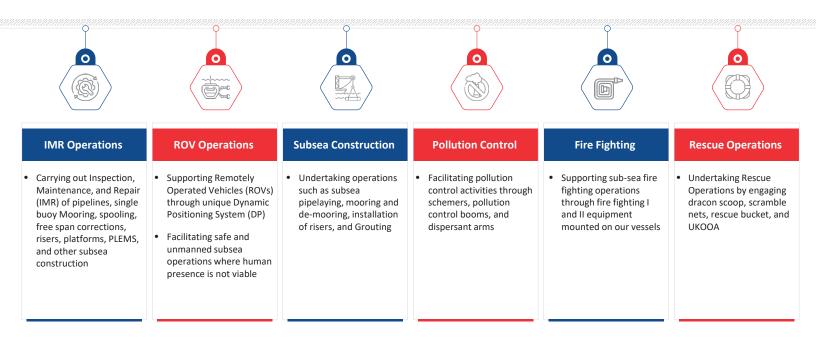
Key Competitive Strengths





Broad Range of Services





Our Marquee Clients





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Promoting Environmental and Oceanic Sustainability





Adhering to Highest Safety Standards

Complying with QHSE Standards

We acknowledge our responsibility towards ensuring environmental sustainability and operational safety and strictly adhere to Quality, Health, Safety, Environmental (QHSE) standards.

We are fully compliant with:

ISO 9001:2015

ISO 14001:2018

ISO 45001:2018

Marine Management System

Our robust Marine Management System (MMS) provides seamless connect between onshore office staff and vessel operators, ensuring and strengthening operational safety.

Adhering to regulatory requirements, we also carry extensive offshore safety audits of our entire fleet twice a year, ensuring the adequacy of our marine safety operating systems.





Asset Portfolio – Diving Support Vessels



- Diving Support Vessels are specialized ships designed to facilitate offshore diving operations quipped with dedicated facilities for divers, advanced diving equipment, and control systems
- DSVs provides services, which include S.B.M maintenance removal and installations, Platform, Riser and Pipeline repairs, Subsea constructions and Maintenance operations & deployment of ROV



SEAMEC II Built Year: 1982 Procurement Year: 1993 Gross Tonnage: 4,503



SEAMEC III Built Year: 1983 Procurement Year: 1993 Gross Tonnage: 4,327



SEAMEC PRINCESS Built Year: 1984 Procurement Year: 2006 Gross Tonnage: 11,121

Asset Portfolio – Diving Support Vessels





SEAMEC PALADIN Built Year: 2008 Procurement Year: 2021 Gross Tonnage: 5,648



Asset Portfolio – Offshore Support Vessels



- Offshore Support Vessels (OSVs) are specially designed ships for the logistical servicing of offshore platforms and subsea installations, from installation through the full-service life of offshore fields
- They are integral to getting supplies and materials where they need to go, as well as building and repairing offshore equipment. Their versatility means they can be built for just about any type of project
- $\circ\;$ We added Seamec Diamond to our fleet portfolio in December



Seamec Diamond

Built Year: 2011 Procurement Year: 2023 Gross Tonnage: 1,922

Asset Portfolio – Barge



- A barge is a specialized watercraft designed for transporting goods and commodities on navigable waterways such as rivers and canals.
- Its distinctive flat-bottomed structure allows it to navigate shallow waters, making it well-suited for inland transportation.
- One of the key features of barges is their significant cargo capacity, ranging from a few hundred to several thousand tons. This makes them highly cost-efficient for transporting bulk cargo



SEAMEC GLORIOUS (BARGE)

Built Year: 2006 Procurement Year: 2021 Gross Tonnage: 8,950

Asset Portfolio – Bulk Carrier



- Bulk carriers are specialized vessels designed for the efficient transportation of large quantities of dry bulk cargo, including commodities like coal, iron ore, and grains.
- We own and operate three main fleet shipping bulk carriers of varying tonnage capacities, positioning us to capitalize opportunities in changing market conditions.
- SEAMEC GALLANT is operated under our wholly-owned subsidiary "Seamec International FEZ" and ASIAN PEARL is operated under our Step Down Subsidiary – "SEAMATE Shipping FZC"
- o SEAMEC NIDHI which was operated under our wholly-owned subsidiary "Seamec International FEZ" is sold on 6th April 2024.



Built Year: 2011 Procurement Year: 2017 Category: Handymax Gross Tonnage: 32,289



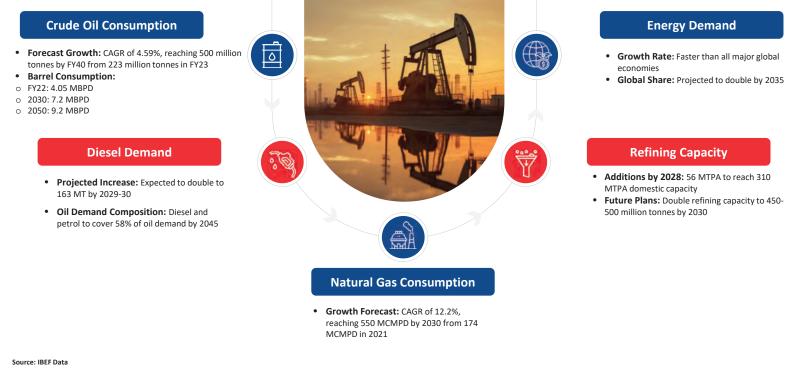
ASIAN PEARL Built Year: 2003 Procurement Year: 2020 Category: Handymax Gross Tonnage: 27,989

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Future Outlook for India's Oil & Gas Sector

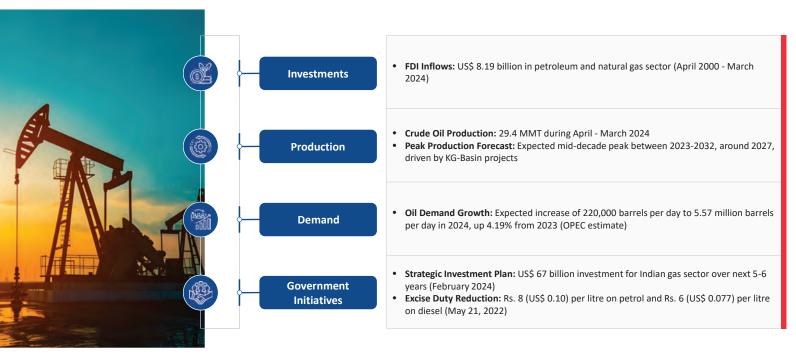




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Recent Developments and Investments in India's Oil & Gas Sector

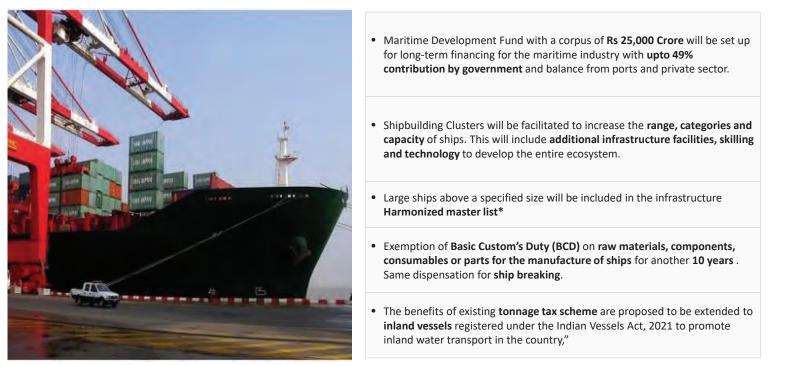




Source: IBEF Data

Union Budget 2025 Announcements

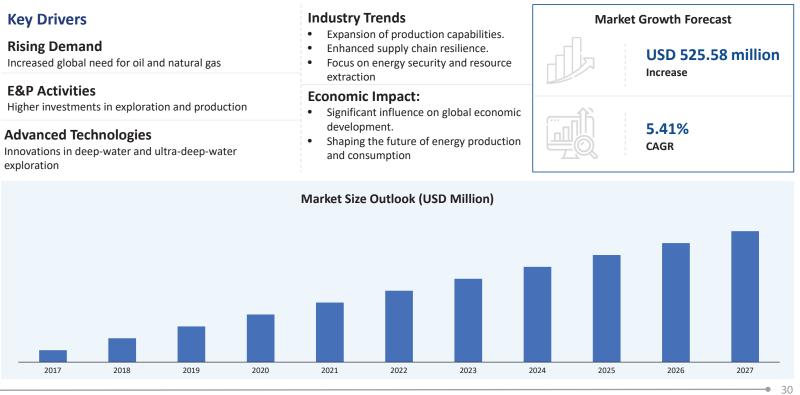




*The Harmonized Master List (HML) of Infrastructure is a list of infrastructure sub-sectors that the central government of India uses to guide agencies that support infrastructure.

Offshore Support Vessel Market Overview (2022 - 2027)





Driving Growth in Offshore Oilfields





Seamec Limited | Investors Presentation

Why Offshore Exploration ?

- Depletion of Onshore Reserves: As onshore oil reserves are exhausting; focus is shifting to offshore exploration.
- Higher Potential: Offshore oilfields present significant opportunities due to their lower depletion rates and greater production capacity.
- Increased Investment: There is a surge in investment in ultradeep and deepwater drilling.
- Support from Stakeholders: Both state and private entities are actively supporting efforts to unlock offshore resources.

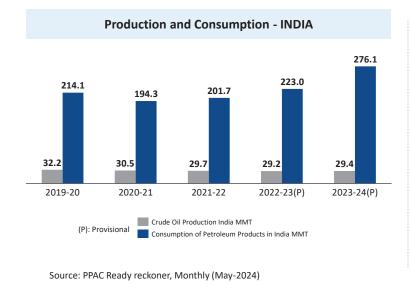
Strategic drivers for Offshore Exploration:

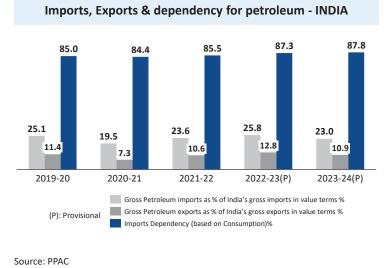
- Oil Price Volatility: Rising fuel prices due to global crude oil price fluctuations and supply chain disruptions are encouraging the search for new reserves.
- Geographic Advantage: India's extensive coastline, encompassing 7,517 km, is well-suited for offshore drilling.
- Technological and Policy Support: Innovations in technology and supportive governmental policies are enhancing offshore exploration prospects.
- Future Energy Solutions: Offshore oilfields are expected to play a key role in fulfilling India's future energy requirements.

Indian Offshore Oilfield Industry

Current Oil Industry Dynamics

India currently imports about 85% of oil and about 50% gas that it consumes. Fuelled by the fast growth in GDP, the rising demand for fuel has resulted in India importing almost 87% of its domestic consumption in FY 2022-23.





SEAMEC LIMITED

ONGC – A Key Oil & Gas Player



India has signed contracts for ten oil and gas exploration blocks offered under the recent Open Acreage Licensing Policy (OALP-VIII) bid round. ONGC emerged as the dominant player in the OALP-VIII bid round, securing seven out of ten blocks **Reserves (2P) MMTOE Crude Oil Production (MMT) Reserve Accretion (2P) MMTOE** 41 752 721 710 21 716 704 20 20 20 19 19 FY24 FY20 FY21 FY22 FY23 FY20 FY21 FY22 FY23 FY24 FY20 FY21 FY22 FY23 FY24 ONGC Standalone JV **Discoveries during FY24** Sr. No. Basin/ Block Discovery well Acreage Hydrocarbon Type Discovery Type Gopavaram-21 (GMDL) Srikatpalli-Pasarlapudi-24 & Gopavaram PML KG Onland Pool Oil & Gas KG Onland South Mahadevapatnam-2 (SMA-AD) Mahadevapatnam PML Pool Gas A&AA Chitabari-1 (GOAI_SUB) Gojalia PML Pool Gas

West Tripura

East Lakhibari PML

OALP : CB-ONHP-2021/2

OALP: MB-OSHP-2018/2

OALP: MB-OSHP-2018/1

Mid-South Tapti PML

MN-DWHP-2018/1

MN-DWHP-2018/1

Pool

Pool

New Prospect

New Prospect

New Prospect

New Prospect

New Prospect

New Prospect

Tulamura-3 (TMAB)

East Lakhibari-6 (ELDA)

West Amod-1 (CBONHP212A-A)

MBS182HDA-1 (MBS182HDAA) "MUNGA"

MBS181HCA-1 (MBS181HCA-A) "MOTI"

ST-6 (ST-A)"Pukhraj"

MDW-27 (MNDW181H-A-A) "Utkal"

MDW-26 (MNDW181H-B-A) "Konark"

A&AA

A&AA

Western Onland

Mumbai Offshore (SW)

Mumbai Offshore (SW)

Mumbai Offshore (SW)

Mahanadi Offshore (DW)

Mahanadi Offshore (DW)

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Source: #ONGC annual report

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Gas

Oil

Oil & Gas

Oil & Gas

Oil & Gas

Oil & Gas

Gas

Gas



Experienced Management Team



Mr. Sanjeev Agrawal Chairman Qualification: Masters in Commerce, Masters of Business Administration from Coca-Cola University, Atlanta, USA

Experience: Mr. Sanjeev Agrawal is one of the founder of MMG Group. Over the last 26 years, he has played an instrumental role in successfully scaling and diversifying group's business interests in various fields including Offshore vessels for complex subsea activities, Food & Beverages, Education, Hospitality and Real Estate.

Board of Directors

Mrs. Ruby Srivastava IRS (Retired) Independent Woman Director

Retired Civil servant in the Government of India, with more than 35 years experience of overall experience. During her illustrious career, she had many coveted posts, including Director Finance and Chief Financial Officer of Nuclear Power Corporation of India Ltd. She was superannuated in the rank of Principal Chief Commissioner Income Tax.

Mr. Raghav Chandra IAS (Retired) Independent Director

Retired Civil Servant with Government of India, superannuated to the rank of Secretary. Holds expertise in the fields of Infrastructure, Sustainability and arts at National level. His extensive experience includes Highway development and management Housing and Urban Infrastructure development, Industrial Infrastructure and Public-Private Partnerships.

Dr. Amarjit Chopra Independent Director

PHD on "NPA Management in Banks-A comparison of Public & Private Sector Banks in India" Holds about 50 Yrs Industry Experience and has held key positions on the Board of Bank of Baroda and Indian Bank as a Nominee of Government of India. Member of Standing Committee on Corporate Laws since 3 years.

Mr. Naveen Mohta Whole Time Director

20+ Yrs in Industry Experience with Expertise in Operations & Commercials in offshore fleets

Mr. Rajeev Goel Non-Executive Director

Mr. Rajeev Goel is the Director and CFO of Connaught Plaza Restaurants Private Limited (CPRL), overseeing McDonald's in North and East India. With 25+ years of experience, he has led key acquisitions, including that of the Company and McDonald's business of HAL Offshore Limited, and played a major role in expanding Coca-Cola's distribution for Moon Beverages Limited, a group company.



Key Management

Mr. Rakesh Ayri

Chief Executive Officer 40 Yrs experience in Oil & Gas Industry, ship management, sea faring and entrepreneurship.

Mr. Vinay Kumar Agarwal

Chief Financial Officer 25 + Yrs in Finance & Accounts financial governance and compliance, and lead new initiatives to effectively manage business objectives.

Mr. S. N Mohanty

President - Corporate Affairs, Legal & CS 30+ Yrs experience in corporate affairs, Compliance, Corporate Governance, legal, Commercial, Procurement, HR & Other areas



For further information, please contact:

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For more information

Sunil Gupta VP- Strategy & Investor Relations Email :- <u>sgupta@seamec.in</u> Phone :- +91 9811347372



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Thank You